

DELAWARE

National Study of Nonprofit-
Government Contracting
Survey Results (2009 Data)

NONPROFIT-GOVERNMENT CONTRACTS AND GRANTS: OVERVIEW

Human Service Nonprofits with Government Contracts/Grants*

Number 120

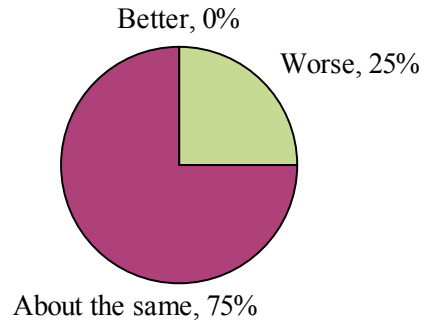
Types of Nonprofits with Government Contracts/Grants

Crime and legal related	11%
Employment	6%
Food, agriculture, and nutrition	2%
Housing and shelter	12%
Public safety and disaster relief	<1%
Youth development	3%
Human service: multipurpose	65%
Community and economic development	1%
<i>Total contracts/grants</i>	<i>100%</i>

Nonprofits with Government Contracts/Grants, by Level

Local government	73%
State government	93%
Federal government	77%

2009 Government Contracting Experience Compared to Prior Years



Number of Government Contracts/Grants per Nonprofit

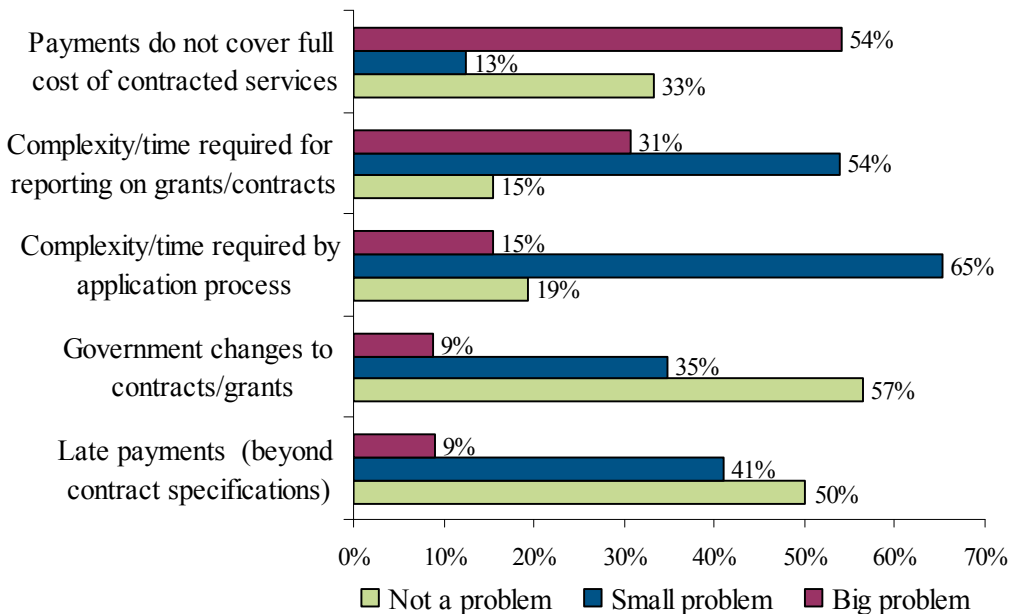
1 government contract/grant	23%
2-4 government contracts/grants	37%
5 or more government contracts/grants	40%

Total Nonprofit Government Contracts/Grants, by Level

Local government	1%
State government	61%
Federal government	38%

CONTRACTING PROBLEMS

Key Problems Reported for Government Contracts



State Ranking:**
Small and Big Problems

25
8
13
43
24

1=highest percentage of nonprofits with problems; 51=lowest percentage of nonprofits with problems

CONTRACTING PROBLEMS (CONT'D)

Nonprofits with Late Payments from Government

Delaware	37%
Nationwide	41%

Most Common Past Due Period for GovernContract/Grant Payments, by Level

Local government	n/r***
State government	60 days
Federal government	60 days

CONTRACT LIMITATIONS

Nonprofits Reporting Contract Limitations, by Type

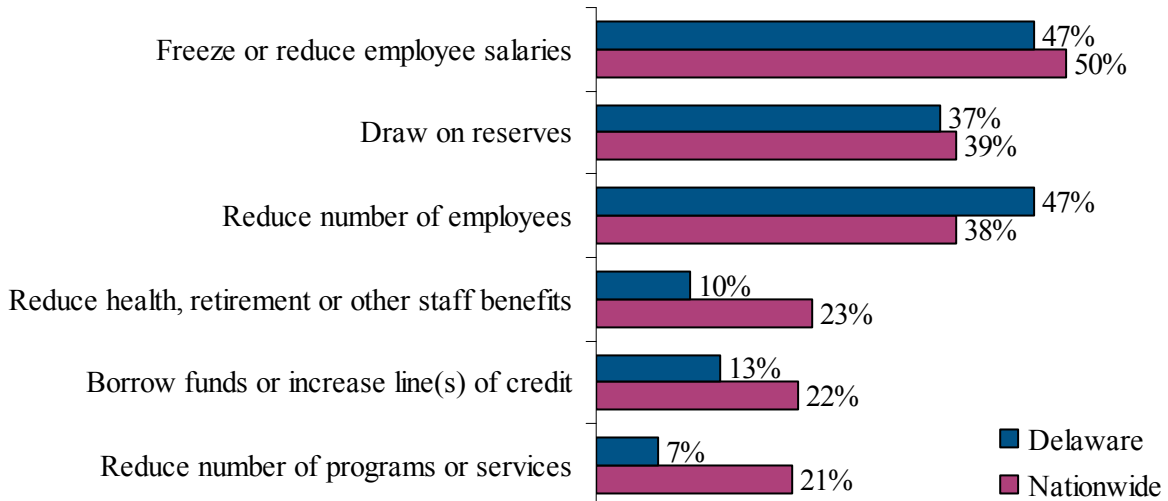
Require matching or sharing costs.	50%
Limit program administrative/overhead.	70%
Limit organization administrative/overhead	57%

ACCOUNTABILITY AND REPORTING

Nonprofits That Report Outcomes or Give Feedback to the Government

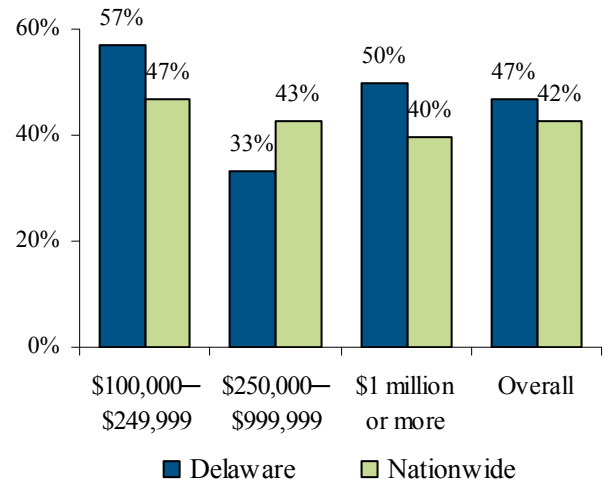
Report results/outcomes of programs	90%
Give feedback on contracting procedures	66%

Actions Taken by Human Service Nonprofits in 2009



RECESSION

Nonprofits with Deficits, by Expenditure Size



Delaware Nonprofits Experiencing Declines in Revenue

Local government agencies	45%
State government agencies	70%
Federal government agencies.	19%
Individual donations	43%
Private foundations	39%
Corporate donations	42%
Investment income	83%

Source: The Urban Institute National Survey of Nonprofit-Government Contracting and Grants, 2010.

Notes: Percentages may not sum to 100 because of rounding. Full report available at <http://www.urban.org/url.cfm?ID=412159>.

*Number is based on a selected group of direct human service providers with budgets greater than \$100,000.

**See appendix for more details on state rankings.

***Data not reported or too few respondents answered the question.